








MISSION STATEMENT

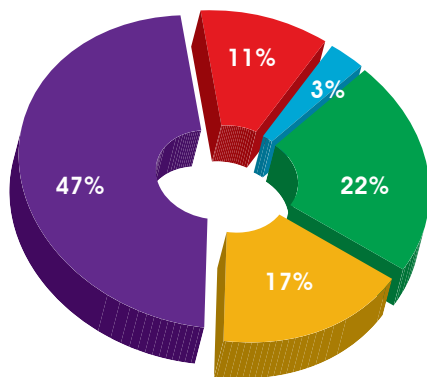
To raise and provide financial resources for the National Exchange Club and its Programs of Service, including our National Project, the prevention of child abuse.

VISION STATEMENT

Strong American families and National Exchange Club identity through the prevention of child abuse and Exchange's Programs of Service.

2016-2017 Revenue

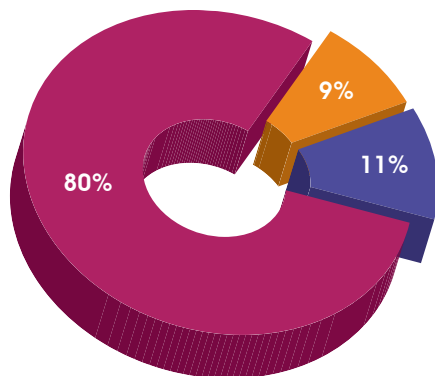
|   |                                  |           |
|---|----------------------------------|-----------|
|  | Total Contributions and Bequests | \$372,409 |
|  | NEC In-Kind Support              | \$137,172 |
|  | Dues Supplement                  | \$174,691 |
|  | Special Events                   | \$19,442  |
|  | Investment Income                | \$82,858  |



Revenue Total: \$786,572

2016-2017 Uses

|   |                      |           |
|---|----------------------|-----------|
|  | Programs and Support | \$514,405 |
|  | Administration       | \$73,260  |
|  | Fundraising          | \$60,025  |



Uses Total: \$647,690

On behalf of the Board of Trustees, **THANK YOU** for supporting Exchange! Together, we are making a difference in the lives of children, families, and our communities every day. We are Exchange Strong!

Board of Trustees 2016-2017

- Ray Carlson, President - Santa Rosa, CA
- William F. Trimble, Jr., Vice-President - Hampton, VA
- Tracey Edwards, Secretary - Maumee, OH
- James Ruzon, Treasurer - Shorewood, IL
- Dennis Koch, Immediate Past President - Quincy, IL
- Gerald Franklin, Trustee - Houston, TX
- Daniel McQueeney, Trustee - Charleston, SC
- Sid Mobley - Trustee - El Paso, TX
- Marc Schwartz, Trustee - Houston, TX

Passthrough Grants

The NEC Foundation continues to assist Exchange Clubs by offering the "no fee" Passthrough Grant program. Many clubs and their local donors have been able to take advantage of the Foundation's ability to provide this benefit to maximize their donor's tax advantage. Thanks to all of our members and contributors, the NECF received and awarded more than \$132,000 in Passthrough Grants this year, serving nearly 37 clubs and one district.

Veterans Matter

Similar to the passthrough grants, the Foundation received donations to benefit Veterans Matter. More than \$12,800 was received by the NECF and passed on to help house homeless veterans. It is important to note that many clubs sent donations directly to Veterans Matter, putting Exchange's total financial contribution to Veterans Matter at nearly \$39,000 for the fiscal year ending 2017.

The National Exchange Club Foundation has been recognized by the Better Business Bureau for meeting all standards of charitable accountability, with 80% of it's expenses supporting programs.



# Giving Back!

## Exchange's National Project - the Prevention of Child Abuse

While the NEC Foundation provided funding to numerous programs during the year, the biggest single program is in support of Exchange's National Project, the prevention of child abuse.

- Nearly \$25,000 was provided by the NEC Foundation in support of the 34<sup>th</sup> Annual Symposium in Jacksonville, FL. The Symposium provides valuable training to Exchange CAP Center directors and staff. This funding provided scholarships to Exchange Club Child Abuse Prevention Centers, allowing 75 individuals to attend this year, representing 31 Exchange CAP Centers.
- The NEC Foundation continues to provide \$100 in credit annually to Exchange Club CAP Centers to purchase what they may need through the Exchange Marketplace; in 2016-17 that amounted to nearly \$3,700.
- Additional support provided to Exchange's National Project includes New Director Orientation. This intense four-day training is offered to all new directors of Exchange Club Child Abuse Prevention Centers. The NECF covers the cost of training, airfare, hotel, and meals as a service provided to Centers.
- The NECF funds the Believe in the Blue tip cards and other child abuse prevention awareness materials that are distributed during child abuse prevention month and all year. Approximately 110,000 tip cards were sent to centers and clubs at no charge. The cost to provide this valuable resource was more than \$3,500.



## Youth Programs

The NEC Foundation funded the Youth of the Year Award and the Accepting the Challenge of Excellence (A.C.E.) Award scholarships. Both winners were awarded a \$10,000 scholarship to the college of their choice.



In addition to the scholarships, the NECF provides travel and hotel expenses for both winners and their parents to attend the National Exchange Club Convention. Because of the continued support of generous donors, like you, the NEC Foundation continues to help America's youth through these scholarships! Without your support, services such as these would not be possible.

C.J. Miller - 2017 Accepting the Challenge of Excellence winner; sponsored by The Exchange Club of Detroit, MI



Vismaya Kharkar - 2017 Youth of the Year winner; sponsored by The Exchange Club of Salt Lake City, UT

## Free Brochures

Your NEC Foundation continues to provide One Nation Under God brochures to any club upon request (50 free per club, per year).



Contact:  
[memberservices@nationalexchangeclub.org](mailto:memberservices@nationalexchangeclub.org)

## Berkey Fellowship

The Berkey Fellowship, named after Charles Berkey, was established to honor outstanding supporters of the ideals of The National Exchange Club. New this year - Berkey Fellowship is granted for donations totaling \$1,000 during the fiscal year! Membership in the Berkey Fellowship has expanded to include many clubs, districts and even classes of District Presidents. We saw an increase in new and renewed Berkey Fellowships, for a total 116 this fiscal year, raising more than \$116,000! Contributions to the Berkey Fellowship are donor designated to the endowment or left unrestricted. The value of the Berkey Endowment, which is permanently restricted and maintained in perpetuity, is \$700,525 as of June 30, 2017.

## Disaster Relief

The NEC Foundation assists Exchange Club members and their families who have been affected by disasters through our Disaster Relief Fund. With your help, the NECF raised \$7,400 to assist those affected by the disasters during the 2016-17 fiscal year (including fires in California, Georgia tornados, flooding in Louisiana, and Hurricane Matthew in South Carolina). As always, every penny donated to this fund goes directly to help Exchange Club members in need.